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TOYOTA MOTOR

トヨタ自動車

The world's leading automaker, boasting the annual global sales of over 10 million cars. The company far outranks other Japanese companies in terms of profit scale, and has a firm financial position. Markets the "TOYOTA" and "LEXUS" brands. Has automakers such as DAIHATSU MOTOR and HINO MOTORS under its umbrella. Investing in SUBARU CORPORATION and has an alliance with Mazda Motor and SUZUKI MOTOR. Commands close to a 50% market share in registered domestic vehicles, while that including light cars is over 40% (as the Group). Operates domestic production bases in Tokai, Kyushu and Tohoku, in addition to overseas bases worldwide. Group companies include leading parts makers such as DENSO. Boasts advanced technical development expertise also in hybrid cars and fuel-cell cars. Engaged in finance and housing businesses as well.

Income (¥mil)	Sales	Opex	P-T.P	Net.P	EPS(¥)	DPS(¥)	Dividend (¥)
○ 12. 3	18,583,653	355,627	432,873	283,559	90.2	50	15. 3
○ 13. 3	22,064,192	1,320,888	1,403,649	962,163	303.8	90	15. 9
○ 14. 3	25,691,911	2,292,112	2,441,080	1,823,119	575.3	165	16. 3
○ 15. 3	27,234,521	2,750,564	2,892,828	2,173,338	688.0	200	16. 9
○ 16. 3	28,403,118	2,853,971	2,983,381	2,312,694	741.4	210	17. 3
○ 17. 3	27,597,193	1,994,372	2,193,825	1,831,109	605.5	210	17. 9 *
○ 18. 3 *	27,900,000	1,800,000	2,000,000	1,650,000	546.0	190~210	18. 3 *
○ 19. 3 *	28,300,000	1,900,000	2,100,000	1,730,000	572.5	190~210	Div. yield 3.27%
○ 16. 9	13,070,533	1,116,865	1,176,534	946,173	311.1	100	BPS (¥) ○ Mar'17
○ 17. 9 *	13,200,000	1,000,000	1,000,000	820,000	271.4	100	5,888 (5,513)

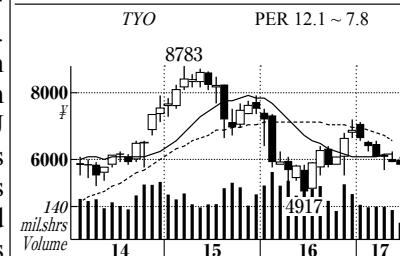
Est: Aug 1937 **List:** May 1949
Chairman: Takeshi Uchiyamada
President: Akio Toyoda
Employees(age/income) ○ Mar'17
 364,445/····(··/·· ¥mil)
Consolidated Sales(%) Mar'17
 Automobiles 91
 Financing 7
 Others 3

Underwriters: ④ Nomura ⑤
 Nikko, Mitsubishi UFJ Morgan
 Stanley, Daiwa, Mizuho
References: BOTMU, SMBC
Finan. Data (¥mil) ○ Mar'17
 Total Assets 48,750,186
 Shareholders' Equity (%)
 17,514,812 (35.9)
 Capital Stocks 397,050
 Ret. Earnings 17,601,070
 Borrowings 19,155,727

Cash Flows (¥mil) ○ Mar'17 ○ Mar'16
 CF(Operating) 3,414,237 (4,460,857)
 CF(Investing) -2,969,939 (-3,182,544)
 CF(Financing) -375,165 (-423,571)
 Cash Equivalents 2,995,075 (2,939,428)
Indices (¥mil) ○ Mar'17 ○ Mar'18
 ROE(%) 10.6 * 9.4
 ROA(%) 3.8 * 3.4
 Capital Spending 1,211,800 * 1,300,000
 Depn & Amortn 893,200 * 950,000
 R&D Expenditure 1,037,500 * 1,050,000
 Highest Net Profit ○ Mar'16 2,312,694

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Stocks (Round lot, 100 shares)

Exchanges: TYO, NGO, FUK, SAP, NY,
 LON

Prices High Low
 ~ '13 8350 ('07) 21 ('50)
 '14 7873 (Dec) 5205 (Apr)
 '15 8783 (Mar) 6650 (Aug)
 '16 7495 (Jan) 4917 (Jun)
 # '17 7103 (Jan) 5670 (Apr)

Finance (1000 shares)
 Oct '00 Stk Ex 3,743,994
 Oct '02 Stk Ex 3,609,997
 Oct '08 Stk Ex 3,447,997
 Jan '12 Stk Ex 3,447,997
 Jul '15 Pub 47.1 (¥10598) 3,465,097
 Aug '16 Stk Ex 3,385,097
 Nov '16 SC 3,310,997

Shares Issued (Apr 30 '17 1000 shares)
 3,310,997
 19,178,704

Market Cap (¥mil) 19,178,704
No. of Shareholders (Mar'17) -

Major Holders (%) Foreign Owners (23.8)
 Japan Trustee Services Bank (11.0), Company's Tr. Stock (8.7), Toyota Industries (6.9), Master Trust Bank of Japan (4.7), Nippon Life Ins. (3.6), State Street Bank & Trust (3.1), Denso Corp. (2.6), JP Morgan Chase Bank (2.1), Mitsui Sumitomo Insurance (1.8), Trust & Custody Services Bank (1.7)